



ARROWHEAD
General Insurance Agency, Inc.

FOR IMMEDIATE RELEASE

ARROWHEAD ANNOUNCES KINGSLEY WILL JOIN COMMERCIAL DIVISION MANAGEMENT TEAM

San Diego, CA, 05/01/2008 – ARROWHEAD General Insurance Agency, Inc. announced that Robert T. Kingsley has joined the Arrowhead Commercial Division senior management team as president of the Specialty Contractors, Commercial Auto and Surety Programs. Kingsley will report to Bill Trzos, Arrowhead's Commercial Division president.

"Rob has an exceptional background and insurance following and we anticipate significant growth in the products he will be managing," said Trzos. "We are pleased to have him join the Arrowhead team and look forward to helping him grow our business."

Kingsley will be responsible for the Commercial Auto, Specialty Contractor and Surety underwriting, customer service and operations departments. He will also work closely with Trzos to manage current and create new carrier relationships. In conjunction with the Commercial Division executive team, Kingsley will also help develop marketing strategies and additional products to meet the insurance needs of new and existing Arrowhead customers.

"Arrowhead's Commercial Division has made significant changes this past quarter in order to consolidate our departments and achieve synergies from cross-selling opportunities. Rob's role in leading these key products will be instrumental in achieving our division's long-term objectives," Trzos said.

Prior to joining Arrowhead, Kingsley founded the J L Business Management, LLC in 2006, which provided consulting and other services to the financial services industry.

From November 1999 through June 2006 Kingsley was chief executive officer and director of Financial Pacific Insurance Company, a Rocklin, Calif.-based company. He joined Financial Pacific in 1993 as regional vice president and held the positions of executive vice president, chief operating officer and president before being promoted to chief executive officer in 1999. Kingsley oversaw the sale of the privately held company to a publicly traded buyer in 2005.

Previous positions also include financial analyst for Xerox Corporation, assistant treasurer and senior accountant for Amwest Surety Insurance Company and senior financial analyst for the surety bond branch of the U.S. Department of Treasury.

Kingsley earned his MBA in Finance in 1992 and attended the Harvard Business School Strategic Marketing Management program in 1997. In 2002 he served as vice chairman of the board of directors for the Alliance of American Insurers.

Arrowhead General Insurance Agency, Inc., headquartered in San Diego, is an independent national insurance program manager for commercial, personal and specialty products and is one of the largest privately held general agencies in the United States. Arrowhead's partnerships with strong insurance carriers provide stability for its nationwide network of producers. We invite insurance agencies and insurance companies from coast to coast to grow with us. ArrowheadGrp.com.

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