



ARROWHEAD
General Insurance Agency, Inc.

FOR IMMEDIATE RELEASE

ARROWHEAD ANNOUNCES INSTANT ONLINE WORKERS' COMPENSATION QUOTES

San Diego, CA, 08/17/2010 – ARROWHEAD General Insurance Agency, Inc. has announced its producers can now receive instant quotes for Workers' Compensation submissions under \$15,000 in written premium through the new Quick Quote platform at ArrowheadExchange.com, Arrowhead's online quoting portal. Quick Quote requests loss history and class code specific questions during the submission process bypassing the need for a supplemental application. Accounts greater than \$15,000 can also be submitted for underwriting review through ArrowheadExchange.com and are expedited for faster turnaround.

In addition, Arrowhead has teamed up with Appulate, Inc. to provide a bridge that will eliminate the need to rekey data from the ACORD 130 form into ArrowheadExchange.com. "The simplicity of setting up the bridge is comparable to installing a print driver," said Arrowhead's Commercial Division President, Stephen Boyd. "With an easy-to-install bridge that's compatible with a majority of agency management systems, our producers can quote in five minutes and then request to bind online," said Boyd. "Our ultimate goal was to increase automation for our clients."

With broad eligible class codes focusing on construction, agriculture, light manufacturing and main street business, producers are able to quote over 255 classes within minutes. They can then request to bind online. The carriers are rated "A" (XV) and "A+" (XV) by A.M. Best Company. Underwriting criteria for the Quick Quote system includes total premium of \$15,000 or less, \$1,000 minimum premium, no new ventures, no lapse in coverage within the past three years and less than five total claims in last three years. Complete underwriting guidelines and class codes can be viewed at ArrowheadGrp.com/quickquote.

Earlier this year, Arrowhead was recognized for automating its Workers' Compensation online submissions and was a recipient of an Early Adopter ACORD Award. The award was presented in April from the Association for Cooperative Operations Research and Development (ACORD), a global nonprofit insurance association that is standardizing systems used by the insurance industry.

For more details on the Arrowhead Quick Quote platform or how to get access to Arrowhead's Workers' Compensation Program, please visit ArrowheadGrp.com/quickquote.

Arrowhead General Insurance Agency, Inc., headquartered in San Diego, is an independent national insurance program manager for commercial and personal products and is one of the largest privately held general agencies in the U.S. with \$609 million written premium in 2009. Arrowhead's relationships with strong insurance carriers provide stability for its nationwide network of producers. We invite insurance agencies and companies from coast to coast to grow with us. For more information about our products and services, please visit us at ArrowheadGrp.com.

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