

ARROWHEAD

General Insurance Agency, Inc.



We'd like to sit down and talk about how we can help you grow your business. I'm not sure if you've had a chance to check out our programs on our website but we now offer multiple personal and commercial products with many top-rated carriers. We also have a knowledgeable team of more than 20 "agents" on staff who make agency work a breeze. "We train our producers on everything from cross-market products to their own products using our easy-to-use quoting portal and our latest tools on Arrowhead." We understand how important it is to give you the best customer service and fastest online tools because when your policyholders are happy, you're happy. We're here to help you make that happen and our internal team of departments such as underwriting, policy processing, operations, compliance, tech support and marketing are dedicated to making sure your business needs are not only met, but far exceeded. Our mission is to help your business grow. So, let's talk.



Let's talk
business.



Introductions

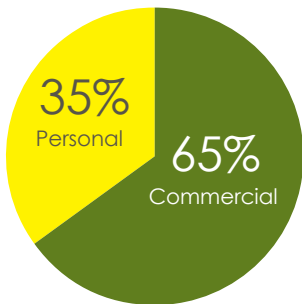
- Arrowhead was established in 1983 and is now one of largest GA's in the U.S.
- Property and casualty insurance program administrator
- 500 employees
- \$626 million written premium (2010)
- 3,100 agencies with 5,560 locations
- 19 commercial and personal insurance products
- 24 financially strong carriers
- Wholly-owned TPA claims services (American Claims Management, Inc.)



Breaking it Down

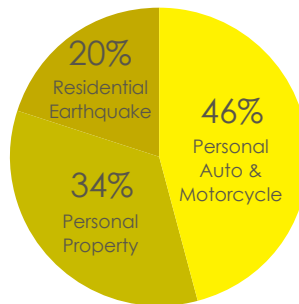
Business Mix

\$626 Million
Written Premium (2010)



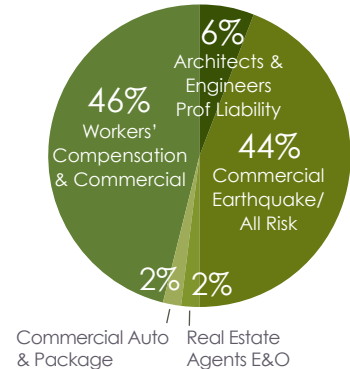
Personal

\$214 Million
Written Premium (2010)



Commercial

\$412 Million
Written Premium (2010)



“Our mission is to help your business **GROW.**”



Strong Carrier Backing

- ACE Insurance Company
- American Modern Insurance Group
- American Reliable Insurance Company
- AXIS Reinsurance Company
- Aspen Insurance
- Chartis
- Empire Indemnity Insurance Company
- Essex
- Everest National Insurance
- Hudson Specialty Insurance Company
- IMU
- Lloyd's of London
- Navigators Insurance Group
- Princeton Excess & Surplus Lines Insurance Company
- QBE Insurance Corporation
- RLI Insurance Company
- Scottsdale Surplus Lines Insurance Company
- SPARTA Insurance Company
- Starr Indemnity & Liability Company
- Tower Group Companies
- Travelers Insurance Company Limited
- Travelers Insurance Group
- Universal North America Insurance Company
- Zurich Insurance Group



Full Product Offering

COMMERCIAL

- Architects and Engineers Professional Liability
- Commercial Auto
- Commercial Marine
- Construction
- Real Estate Agents & Brokers Errors & Omissions
- Special Risk
- Workers' Compensation

PERSONAL

- Condo HO6
- Dwelling Fire DP3
- High Performance Boats
- Homeowners HO3
- Luxury Property Package
- Personal Auto
- Personal Motorcycle
- Personal Umbrella
- Personal Watercraft
- Residential Earthquake
- Tenant HO4
- Yachts

CLAIMS

Third party administrator, ACM, provides full service claims for select Arrowhead programs.

Distribution & Marketing Muscle

- 3,100 agencies with 5,560 locations nationwide
 - Insurance companies
 - Lender-affiliated agencies
 - Large national brokers
 - Wholesalers
 - Online aggregators
 - Agency networks
 - Local independent agents



Selling Products Online Since 1999

- 1.2 million transactions a year
- 8,000 online endorsements and binds 14,000 policies monthly
- 95% of personal lines transactions are through ArrowheadExchange.com

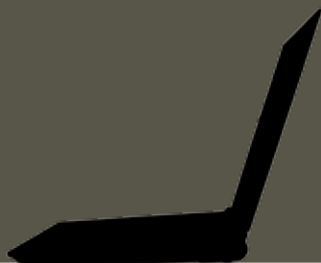


Click This

Producers working with our online quoting portal, ArrowheadExchange.com, lower agency operating costs by automating their daily business tasks:

- It's easy and secure to submit business online
- Servicing existing policies is a snap
- Online tools and reports help manage agency files
- Policyholders can quickly make payments online

ArrowheadExchange.com



Connect with us



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