



Territory	Manager	Contact Information
<b>PERSONAL DIVISION PRODUCTS</b>		
Personal Auto/Motorcycle	Todd Drake, Marketing Vice President	866.333.5553 x6370 TDrake@ArrowheadGrp.com
	Steve Goebel, Marketing Manager	800.669.1889 x8530 SGoebel@ArrowheadGrp.com
	Aaron Irby, Marketing Manager	916.759.0220 Alrby@ArrowheadGrp.com
Personal Property/Umbrella	Lauri Thum, Marketing Vice President	800.333.5553 x6827 LThum@ArrowheadGrp.com
	Chris Mracek, Marketing Representative	800.333.5553 x6262 CMracek@ArrowheadGrp.com
Residential Earthquake	Angie Keus, Assistant Vice President	877.233.9722 AKeus@ArrowheadGrp.com
High Performance Boats, Luxury Property Package, Watercraft & Yachts	Natalie Lara	619.881.8458   800.333.5553 x8458 NLara@ArrowheadGrp.com
<b>COMMERCIAL DIVISION PRODUCTS</b>		
Commercial Auto/Construction	Matt Hetrick, Marketing Territory Manager	619.881.8459   800.333.5553 x8459 MHetrick@ArrowheadGrp.com
Workers' Compensation	Debra Parker, Marketing Vice President	619.610.7175   866.401.2111 x7175 DParker@ArrowheadGrp.com
	Bethany Lane, Marketing Rep	619.325.2324 BLane@ArrowheadGrp.com
	Liana Montez, Marketing Rep	619.325.2325 LMontez@ArrowheadGrp.com
<b>SPECIALTY DIVISION PRODUCTS</b>		
Commercial Earthquake	Greg DeFuria, Marketing	619.881.8586 GDeFuria@ArrowheadGrp.com
Architects & Engineers Prof. Liability (Arrowhead Design Insurance)	Jack Doran, ADI Co-President	800.887.7811 x104 JDoran@ArrowheadGrp.com
Real Estate Agents E&O	Mac Armstrong, CFO, COO, EVP	619.881.8614 MArmstrong@ArrowheadGrp.com
Commercial Marine	Natalie Lara, Marketing Territory Manager	619.881.8458   800.333.5553 x8458 NLara@ArrowheadGrp.com