



**Alexander Anthony Insurance Agency**  
 Subsidiary of Arrowhead General Insurance Agency, Inc.



## About Arrowhead



In the fall of 2010, Arrowhead General Insurance Agency, Inc. acquired Alexander Anthony Insurance Agency, LLC, a leader in real estate agents and brokers errors and omissions insurance.

Arrowhead and Alexander Anthony management are committed to ensure the program continues to provide the same excellent and personalized service.

## History

Established in 1983, Arrowhead provides insurance coverage with top-rated insurance companies for over 20 commercial and personal products nationwide. With over \$626 million in written premium in 2010, Arrowhead is one of the largest program managers in the country.

## Strength

By teaming up with top rated, trusted and financially secure insurance companies, Arrowhead can proudly offer quality insurance products to 3,100 independent agencies nationwide.

## Technology

Automation is our competitive advantage and online tools and resources for our business partners provide an efficient and streamlined business workflow.

## Support Services

Arrowhead's extensive internal resources including technology, marketing and actuarial departments are committed to taking the real estate agent and brokers E&O business to the next level. Arrowhead's infrastructure and Alexander Anthony's underwriting expertise and market knowledge will make for a winning combination.

# Real Estate Agents and Brokers Errors and Omissions Program

## Target Market

Real estate E&O insurance applicants with residential real estate income 60% or more of an applicant's gross annual income which have not been involved in a frequency of claim activity.

## State

California (operating on a non-admitted basis)  
 Additional Southern and Western states pending

## Issuing Company

"A+" (XV) by A.M. Best Company

## Coverage

- Claims-made
- Deductibles range from \$1,000 to \$50,000
- Limits of liability
  - Each claim \$3 million
  - Aggregate \$3 million
  - Discrimination \$500k (\$100k in standard policy form with available buy back option)
- First dollar defense coverage

## Other acceptable real estate services:

- Appraisal
- Auctioneering
- Business brokering
- Commercial real estate
- Consulting/counseling
- Escrow agent
- Leasing agent
- Mortgage brokering
- Property management
- Referral

## Risk Management Services

- Insureds are members of The Real Estate Purchasing Group
- Members are eligible for risk management services including legal hotline

## Payment Options

- Annual
- Per real estate transaction basis accounts eligible for monthly reporting package

## Contact

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To learn more about Arrowhead, visit us at [ArrowheadGrp.com](http://ArrowheadGrp.com).