



**OVERVIEW:**

This position is responsible for the overall management of the assigned program or programs. This includes the planning and achievement of financial results including but not limited to revenue and margins. This position will also work with the Commercial Lines Division's carrier partners in achieving acceptable combined ratios and adhering to their standards of conduct and regulatory compliance.

If you want to be part of a solid organization that is energetic and growing, contact us today.

**WHY ARROWHEAD GENERAL INSURANCE AGENCY:**

We offer a benefits and compensation package that meets today's most important needs and includes:

- A challenging and stimulating career that provides growth and development.
- Group medical, dental, vision, HSA, life, and disability benefits.
- Paid time off and a 401(k) retirement plan as well as an Employee Stock Purchase Plan that allows our employees to purchase Brown & Brown stock at a discounted rate.

**JOB DUTIES:**

- Selects, trains, and motivates assigned employees, optimizing their performance to achieve their stated goals and objectives.
- Develops the strategies and tactics for assigned programs.
- Manages business processes to assure exemplary customer service and operational efficiency.
- Accepts, modifies, or declines referrals from their staff within delegated level of authority and uses referral situations to train and develop their staff.
- Exercises good judgement that positively affects the results of the program for the Commercial Lines Division and the carrier partner(s).
- Actively engages in the annual and monthly budgeting and forecasting.
- Assists in the training and development of the Underwriting Staff.
- Other duties as assigned.

**REQUIREMENTS:**

- Bachelor's degree and at least seven years related experience in the insurance industry and/or an equivalent combination of education and experience.
- At least five years experience in a supervisory role.
- High level of organizational ability and attention to detail.
- Able to prioritize and manage multiple tasks.
- Excellent written and oral communication skills.
- Possess a high level of motivation to achieve necessary involvement within a team.
- CPCU Designation preferred.

We are an Equal Opportunity Employer. We take pride in the diversity of our team and seek diversity in our applicants.