


# Targeted Classes of Business 2022

## WEST TERRITORY

Committed to the small-to-medium commercial market, Core Commercial delivers innovative risk management products and services with our BOP and Package (for more complex risks).

 Accounts under \$100,000 in annual premium

 Very broad range of SIC/industry segments

### Our most successful targeted classes:

- Artisan commercial contractors (excluding new residential) \*
- Residential service contractors \*
- Medical offices
- Professional services
- Hotels (Best in class; newer building ages)\*\*
- Condo associations (<\$10 million TIV - newer than 20 years)\*
- LROs (retail and office preferred)\*

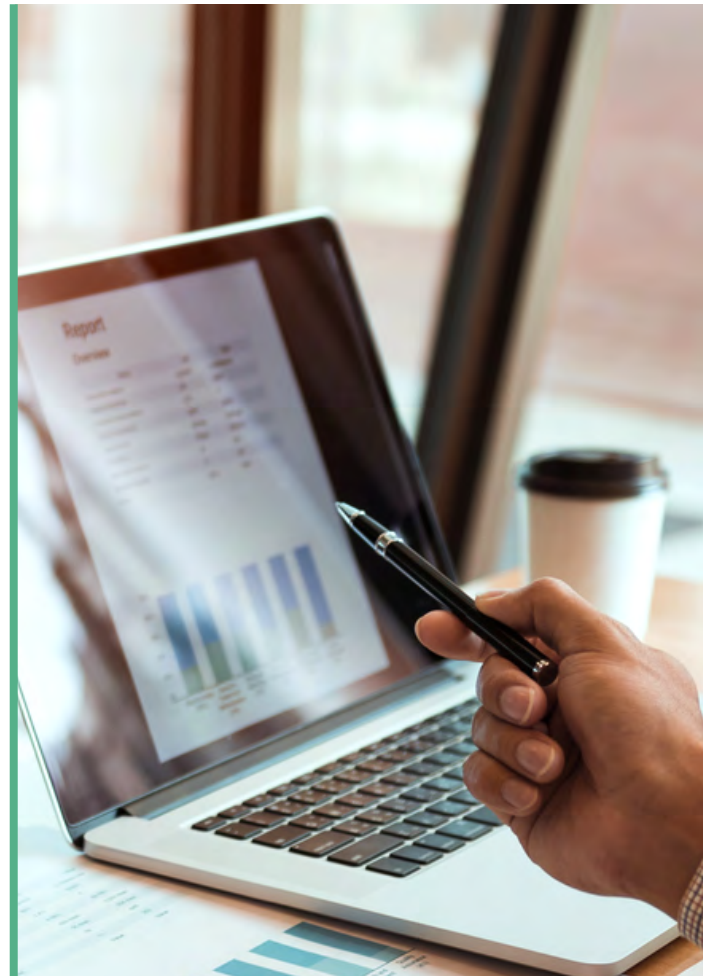
Reduced BOP rates in your area PLUS significantly increased pricing flexibility! Although credits vary by state and are not available in all states, contact your business development professional for more details.

\*Contact your Underwriter for eligibility & local CAT restrictions

\*\*Hotels are written on our comprehensive Advantage Package. Please send submissions to [CoreNewBusiness@ArrowheadGRP.com](mailto:CoreNewBusiness@ArrowheadGRP.com)

### If we accept the BOP or Package, we'll consider:

- Automobile
- Workers' Compensation (18% commission)
- Umbrella
- Inland Marine



### Watch your revenue soar!

- Competitive commission levels
- BOP 18%
- Package, Auto & Umbrella 15%
- Rewarding Profit Sharing plans

### For more information:

Visit our webpage, [ArrowheadGrp.com/products/core-commercial/resources](https://ArrowheadGrp.com/products/core-commercial/resources)

Contact your local Business Development Professionals [ArrowheadGrp.com/products/core-commercial/resources](https://ArrowheadGrp.com/products/core-commercial/resources)

Get contracted to write Core Commercial, [ArrowheadGrp.com/producers/producer-questionnaire](https://ArrowheadGrp.com/producers/producer-questionnaire)